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## PRE-PURCHASE MARINE SURVEY - WORK ORDER

(Pages 1 of 4)

*Please complete, sign, and return this form to confirm your desire to schedule the survey.*

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The Pre-Purchase Marine Survey is a comprehensive inspection intended to evaluate the vessel's overall condition, structural integrity, safety compliance, and operational systems prior to a change in ownership. The inspection and written report will be conducted in accordance with the recommended practices of the Society of Accredited Marine Surveyors, Inc. (SAMS) and accepted marine industry standards.

The survey will include a detailed visual inspection of all accessible areas of the vessel and an assessment of major systems including:

- Hull, deck, deck structures, and visible stringers
- Propulsion machinery and running gear
- Electrical systems (12VDC and 120/240VAC shore power systems)
- Fuel, plumbing, waste, heating, and air conditioning systems
- Generator sets and auxiliary machinery (where applicable)
- Hull surfaces above and below the waterline

The delivered report will include detailed written findings, photographs, and professional opinions regarding the vessel's condition, as well as an estimate of its Fair Market Value and Replacement Value.

A sea trial is included as part of the Pre-Purchase Survey, provided the vessel is insured, operational, and operated by the owner or their authorized representative. Arrangements and all expenses related to haul-out, blocking, or storage are the responsibility of the client and are not included in the survey fee.

Clients are responsible for ensuring the vessel is fully commissioned, accessible, and in proper working order prior to the inspection. This includes ensuring batteries are charged, keys and access are provided, shore power is available, engines can be started, and systems requested for evaluation are operational.

The quoted survey fee includes one visit to the vessel. Additional visits due to haul-out scheduling, system inoperability, inaccessibility, or insurance/financial institution requirements will incur additional charges. Travel-related expenses (such as highway tolls, parking fees, or repeat trips) will be billed to the client at cost with no markup.

- ❖ *Payment by cash, check, or credit card may accompany this contract or be tendered at the conclusion of the survey inspection.*
- ❖ *Service fees will be applied to Venmo, credit card, and wire transactions.*



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**PRE-PURCHASE SURVEY - WORK ORDER**  
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**Requested Survey Date:** \_\_\_\_\_

Name: [Person Contracting the Survey]: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ E-mail address: \_\_\_\_\_

Name of Vessel: \_\_\_\_\_

Make/Model/Year: \_\_\_\_\_

Vessel Power – Make/Model/HP/Quantity: \_\_\_\_\_

Owner of Vessel / City / State: \_\_\_\_\_

Location of Vessel - Marina / Slip #: \_\_\_\_\_

Marina / Broker Contact Person (if applicable): \_\_\_\_\_

HIN #: \_\_\_\_\_ DOC.# or STATE REG.#: \_\_\_\_\_

Purchase Price: \_\_\_\_\_ **Quoted Survey Price: \$** \_\_\_\_\_

**Additional Services Requested:**

Oil Analysis \$125/sample:

- Engine(s) - Quantity \_\_\_\_\_
- Transmission/Sterndrive – Quantity \_\_\_\_\_
- Generator – Quantity \_\_\_\_\_

**MC & Visa accepted;** a 3.8% square processing service charge will be applied to credit card payments.

**Venmo payments accepted;** a 2% Venmo imposed service charge will be applied to Venmo transfers.

Please make checks payable to Saltwater Analytics, LLC

Charges will apply for requested follow-up visits or short- notice / no-notice reschedules.

**Customer:**

X \_\_\_\_\_

Signature

Date

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*I understand that this survey report does not constitute a guarantee or warranty of the subject vessel. It is an outline of the observed condition, a list of noted recommendations, and an opinion of the Fair Market Value on the day of the survey. I have read the terms and conditions on page 2 of the work order, and hereby agree and consent to the terms as described.*



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### TERMS AND CONDITIONS:

*The survey and report are prepared exclusively for the client named on the work order and are not transferable. No other party may rely on this report without the written consent of the surveyor.*

*The survey is conducted with reference to applicable U.S. Coast Guard regulations (Title 46 USC; 33 CFR and 46 CFR) and the voluntary standards and recommended practices of the American Boat & Yacht Council (ABYC). These standards are used as guidelines only. Full compliance with any standard is not guaranteed.*

*The survey consists of a reasonable, non-destructive, visual inspection of accessible areas and components. Hidden, inaccessible, or concealed areas are excluded. Latent defects, or conditions not discoverable through normal inspection methods, may exist and no warranty—express or implied—is made regarding such conditions.*

*The surveyor will not remove joiner work, panels, coverings, fasteners, or perform destructive testing without prior written authorization from the vessel owner. The surveyor is not responsible for deficiencies later discovered in areas not accessible during the inspection, nor for changes in the vessel's condition after the date of inspection. Evaluation of rigging above eye level on sailing vessels should be performed by a qualified rigging specialist. Internal engine condition is beyond the scope of this survey and should be addressed by a qualified engine surveyor.*

*A written report will be provided describing the apparent condition of the vessel at the time of inspection. The report may include an opinion of the vessel's Fair Market Value and recommendations to enhance safety or seaworthiness. Limited Insurance or Finance Surveys may omit cosmetic or non-critical deficiencies. The report does not constitute a warranty, guarantee of future performance, or certification of seaworthiness.*

*Acceptance and use of this report by the client acknowledges the client's understanding that the report has been composed of information that is believed to be true after reasonable investigation and inquiry but is not warranted to be so. The information was obtained without drilling, diving, ultrasonics, cleaning or opening to expose parts or conditions ordinarily concealed. There were no tests for tightness or soundness conducted other than the conditions noted visually.*

*Acceptance and use of this report acknowledges the client's understanding that no determination of stability or structural strength has been made and no opinion is expressed.*

*Acceptance and use of this report acknowledges the client's understanding that Saltwater Analytics Ltd. does not accept any responsibility for damage or deterioration not found or discovered during the survey, nor for consequential damage, deterioration or loss due to any error or omission.*

*The Client hereby undertakes to keep the Surveyor/Consultant and its employees, agents and subcontractors indemnified and to hold them harmless against all actions, proceedings, claims, demands or liabilities whatsoever or howsoever arising which may be brought against them or incurred or suffered by them, and against and in respect of all costs, loss, damages and expenses (including legal costs and expenses on a full indemnity basis) which the Surveyor/Consultant may suffer or incur (either directly or indirectly) in the course of the services under these Conditions.*



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*Notwithstanding the above clause, in the event that the Client proves that the loss, damage, delay or expense was caused by the negligence, gross negligence or willful default of the Surveyor/Consultant aforesaid, then, save where loss, damage, delay or expense has resulted from the Surveyor's/Consultant's personal act or omission committed with the intent to cause same or recklessly and with knowledge that such loss, damage, delay or expense would probably result, the Surveyor's/Consultant's liability for each incident or series of incidents giving rise to a claim or claims shall never exceed a sum calculated on the basis of ten times the Surveyor's/Consultant's charges*

**Dispute Resolution / Arbitration:** *Any dispute arising from this survey, whether in contract, tort, or otherwise, shall be resolved by binding arbitration under the Uniform Arbitration Act (UAA).*

- *A list of nine (9) Accredited Marine Surveyors geographically closest to Stevensville, Maryland will be obtained. Each party may strike two names. From the remaining names, the arbitrator will be selected based on availability, or if multiple remain, by random draw.*
- *Each party shall, at least fifteen (15) days before the hearing, provide the other with copies or access to all documentary or physical evidence to be presented, and a list of witnesses with contact information.*
- *The arbitrator will be compensated at \$100 per hour for preparation and hearing time, plus reasonable travel expenses. Preparation time shall not exceed hearing time.*